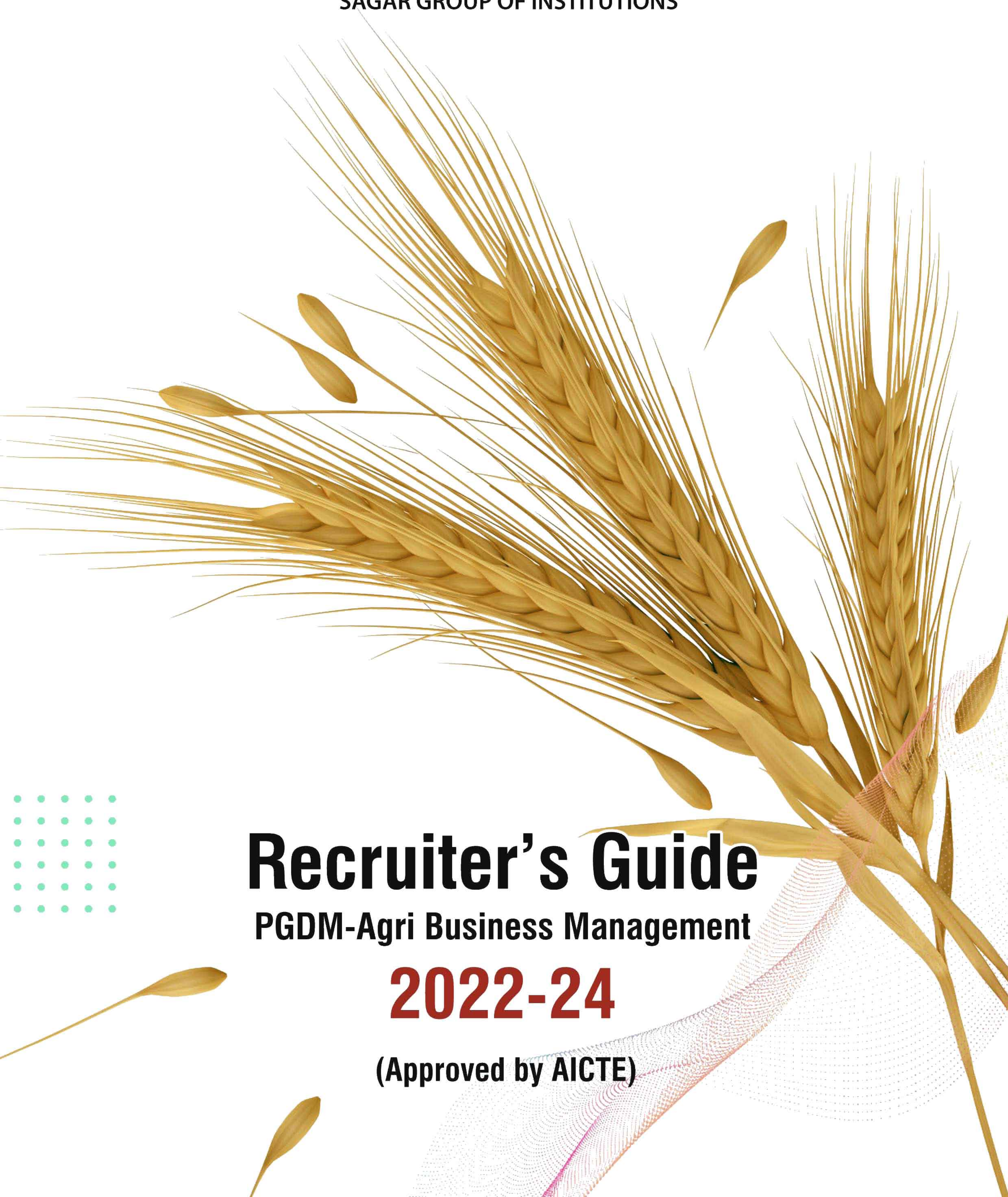




SAGAR GROUP OF INSTITUTIONS

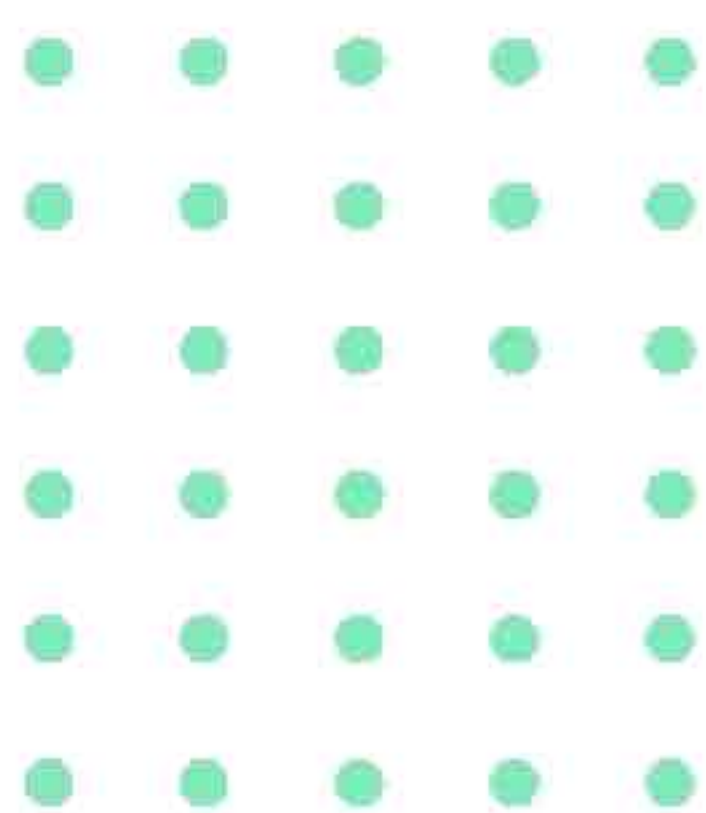


# Recruiter's Guide

PGDM-Agri Business Management

**2022-24**

(Approved by AICTE)







# Contents

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# CELEBRATING

# 15

## YEARS OF COMMITMENT TO AGRI BUSINESS EDUCATION

Sagar Group of Institutions(SGI), Hyderabad is proudly commemorating 15 years of shaping young minds and nurturing talent in the agriculture and agribusiness sector. Since its inception, SGI has been a beacon of quality education, empowering students to reach new heights in their careers and personal growth.

Over the years, SGI has evolved into a centre of excellence preparing young graduates for challenging careers in Food, Agri and Allied Business sectors through its flagship education programme the 2-years PGDM in Agri Business Management. Our dedicated faculty members and state-of-the-art infrastructure have provided students with an enriching learning environment, fostering innovation and creativity in them.

Throughout this remarkable journey, SGI has consistently strived for academic excellence, industry-relevant curriculum and holistic development of the students. Looking ahead, we are determined to continue our pursuit of excellence, keeping up with the ever-changing agriculture, food & agribusiness ecosystem and meeting the demands of the future.







## About SGI

In the year 2009, SVVR Educational Society established the Food and Agri-Business School (SGI-FABS) - the first such non-government institute in erstwhile Andhra Pradesh, at Hyderabad, now Telangana state. SGI-FABS is an innovative initiative that aims at developing competent food and agri-business management professionals with business skills, managerial competencies, entrepreneurial spirit and agro ecology orientation through its education, training, action research and consultancy program. It strives to prepare young graduates for challenging careers in food, agri and allied business sectors in India through its flagship education programme of Post Graduate Diploma in Management - Agri-Business Management (PGDM-ABM). SGI-FABS also offers executive development training program, and undertakes action research and consultancy activities in food, agriculture and allied business domains.

SGI-FABS offers innovative education and competencies development programmes with uniquely designed curriculum and pedagogy that emphasizes the four pillars of learning articulated by UNESCO: learning to know, learning to do, learning to live together and learning to be.

Interactive learning facilitation by competent faculty and experiential learning opportunities for extensive direct and indirect interfaces with food, Agri and allied business sectors and learning environment with state of art classrooms, IT infrastructure, library, hostel rooms, sports facilities and playgrounds.

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## Programs Offered

1. PGDM - Agri Business Management

2. Diploma in Agriculture







## Vision

SGI strives to emerge as a global leader in providing a platform for education, research and knowledge creation for moulding socially responsible entrepreneurs, competent professionals in agriculture, agribusiness and management fields.

## Mission

To provide innovative learning environment and extensive industry interaction through highly competent faculty, effective infrastructure and widespread industry network with special focus on life skills training to groom socially responsible global leaders in agriculture, agribusiness and management domains.

## MOU's



IBS Hyderabad



MANAGE



VIPER



APMAS



Samunnati

Samunnati  
Foundation







## Director's Message

At SGI, we strive to create a real world like environment for our students to participate in an experiential learning format. We believe in the view that professional education needs to be as close to reality as possible so that the students when they walk into the professional world are ready to take to the challenges of business world. In order to cater to the dynamic Agri Business Ecosystem, we at SGI constantly work to modify our curriculum as well as the pedagogy. SGI strives to make learners become not only competent achievers but also responsible citizens, caring community members and life-long learners, in an increasingly interdependent world.

Industry veterans like Mr. Ram Kaundinya, Academicians like Prof. Sankar Datta, Mentors like Mr. N V Ramana and Administrators like Dr. W R Reddy and more constantly help us in our endeavour to give a well-rounded professional to the Agri Industry.

We look forward to a wholehearted participation of all the stakeholders and well-wishers including industry partners, faculty, students and staff in these endeavours to fulfil the motto of 'Service to Society through Education'.

- Dr. Suresh Garimella



## Dean's Message

Our vision is to provide students with an education that will make them outstanding leaders of business organizations worldwide. Today's agri business world needs leaders who can analyze and solve complex issues and drive the sector in forward direction. PGDM -ABM programme of SGI-FABS will prepare the students to solve those challenging problems and make them accomplished business leaders.

Our teaching process integrates classroom theory with business reality. Using the case method and other interactive learning techniques including seminars, presentations, group

discussion, quiz etc, students will acquire key capabilities for effective management, including problem solving and decision-making capabilities, as well as teamwork, negotiation, communication and other skills.

The content of our program will help the students to make the most of their potential. Students will put learning into actual practice in various projects and assignments, including "Seed to Market" project. Our PGDM-ABM program fully integrates the technical and leadership skills, ethical principles and social sensitivity.

I welcome you all to Sagar Group of Institutions, Food and Agri Business School, Hyderabad.

- Dr. B Saha





## Board of Studies

**Dr. Suresh Garimella**  
Director, SGI.

**Dr. B Saha**  
Dean, SGI-FABS.

**Prof. A V Vedpuriswar**  
Sr.Prof, IBS, Hyderabad.

**Dr. W R Reddy, IAS ( Retd.)**  
Former Director General,  
NIRDPR, Hyderabad.

**Mr. Ram Kaundinya**  
Management Consultant,  
Former CEO, ADVANTA India Ltd.

**Mr. N V Ramana**  
Mentor & Agribusiness Veteran

**Mr. S Baskar Reddy**  
Former Executive Director,  
Syngenta Foundation India.

**Mr. Rahul Reddy**  
Treasurer of SVVR Educational Society,  
MD of Panchavati Polyfibers Ltd.

**Dr. Sankar Datta**  
Senior Development Practitioner,  
Visiting Faculty in IRMA, IIM-A & Azim  
Premji University, Bengaluru.

## Corporate Advisory Group

**Mr. Ramkrishna Mudholkar**  
Strategy Consultant -  
Production Agriculture Industry

**Mr. Mukesh Mittal**  
MD & CEO, Mandrail Seeds  
Pvt Ltd.

**Mr. Harish Raghu**  
Founder& CEO SaGgraha  
Independent Director \_Keerthana  
Finserve Ex Board Chair \_MFIN

**Mr. Venkatram Vasantavada**  
MD & CEO, Seedworks  
International Pvt Ltd

**Mr. Nirmal Reddy**  
Former General Manager  
(Supply Chain and New Initiatives),  
ITC Agri Business Division

**Dr. J C Majumdar**  
Chief Scientific Advisor,  
Crop Care Federation of India

**Mr. R G Rajan**  
Independent Director at JNK INDIA  
LIMITED, Zonal Director-Institute  
of Directors, Former CMD,  
RCF/NFL/PDIL.





## About PGDM - ABM Programme

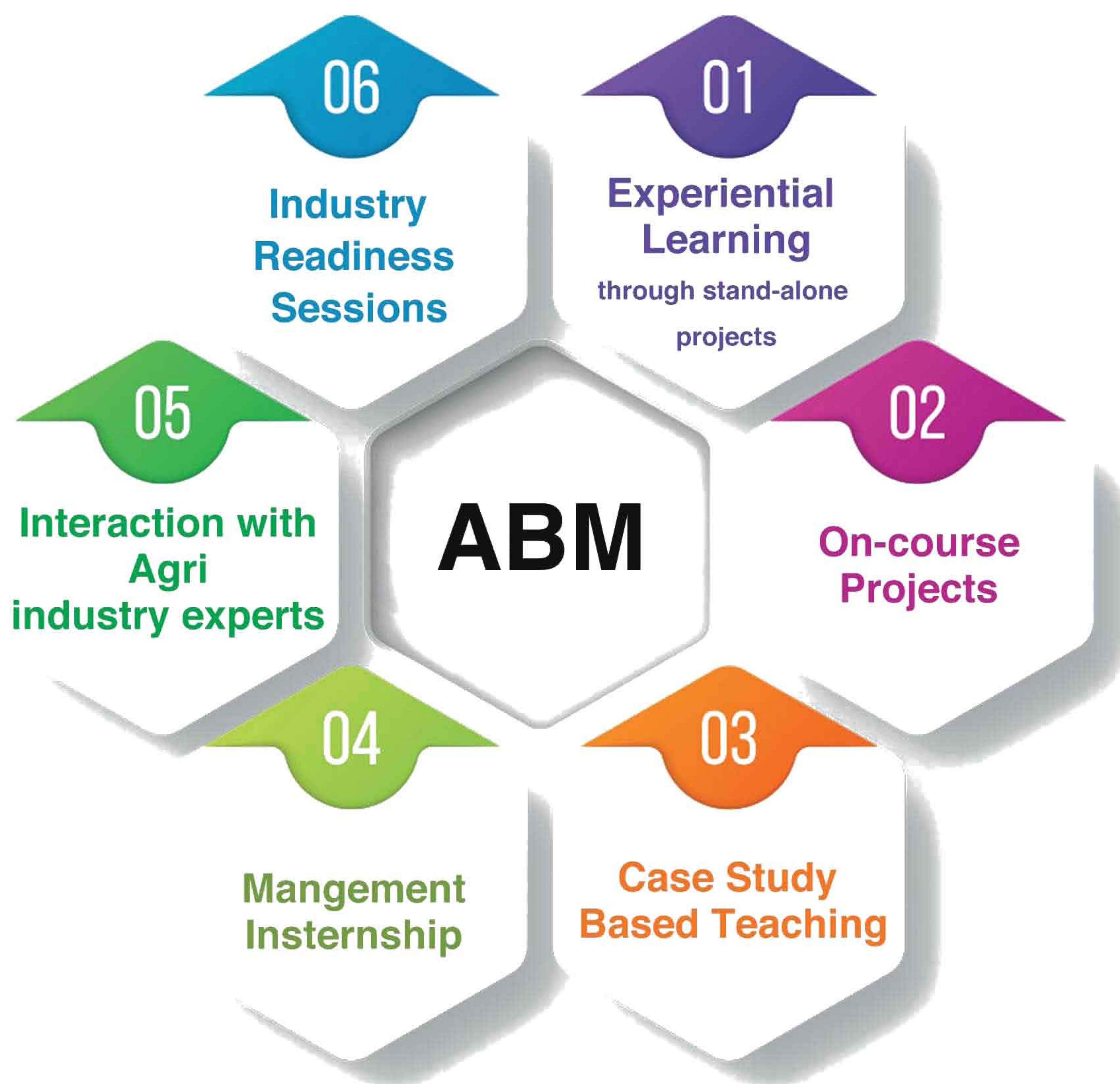
SGI's Food and Agri Business School offers a two-year, fully residential, AICTE-approved PGDM in Agri-Business Management. The curriculum focuses on agroecology, instilling business skills, management competencies and an entrepreneurial spirit. It provides experiential learning in food, agriculture and allied business dynamics, emphasizing decision-making. Optional courses offer intense and focused learning opportunities. The program shapes students into competent food, agribusiness and management professionals.

This two year program is managed by PGDM-ABM committee which consists of the dean & the faculty members.

The programme follows two important approaches to learning:

1. Interactive learning
2. Experiential learning

### Pedagogy







# Course Curriculum

The Course Curriculum has been finalized in consultation with Industry & Academic experts.

## ILT 1 - Interactive Learning Term 1

- Business Statistics
- Financial Accounting
- Food & Agribusiness Environment
- IT for Management
- Managerial Economics
- Organization Behavior and Development
- Managerial Economics
- Written Analysis & Communication

## ILT 2 - Interactive Learning Term 2

- AgroEcology and Production system
- Business Research Methods
- Financial Management
- Human Resources Management and Employee relations
- Macro Economics
- Marketing Management
- Operations Research
- Production & Operations Management

## ILT 3 - Interactive Learning Term 3

- Business Analytics
- Cost & Management Accounting
- Information Systems for Agri Business
- Marketing Research in Food and Agribusiness
- Food & Agri Value Chain Management
- Project Management
- Technology in Agri Business
- Total Quality Management in agribusiness

Management Internship – 10 Weeks

## ILT 4 - Interactive Learning Term 4

- Digitalization in Agriculture
- Financial Services for Food & Agri Business
- Food and Agri Value Chain Management & Finance
- Legal Aspects of Business
- Managing Producers' Enterprises
- SCM in Agribusiness
- Sector Studies in Food & Agri Business
- Elective -1 (Choose any one from below)
- Agri Input & Output Marketing
- Agri project and infrastructure finance

## ILT 5 - Interactive Learning Term 5

- Agri Finance, Banking & Risk Management
- e-Commerce and Digital Marketing
- Export and Import of Food & Agri Products
- Sales and Distribution Management
- Strategic Management
- Values and Ethics in Management
- Elective -2 (Choose any one from below)
- Rural Marketing
- Commodity Trading, Futures & Options

## ILT 6 - Interactive Learning Term 6

- Entrepreneurship & Innovation In agribusiness
- Elective -3 &4 (Choose any two from below)
- CSR & Sustainability
- Integrated Agri Value Chain Development
- Inclusive finance for Food, Agri & Allied sectors
- Retail Management in agribusiness
- Comprehensive Project – 10 weeks





## Learning Facilitators

### Core Faculty

#### Dr. Suresh Garimella

Director, SGI

Ph.D (Marketing) & MBA, Osmania University

30 years of Experience in Teaching, Research and Administration

Visiting faculty to Top B Schools.

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#### Dr. B. Saha

Dean, SGI-FABS

Ph.D (Management), MBA

30 years of experience in Multinational & Indian Agri Chemical Companies.

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#### Dr. Mahipal Reddy

Associate Professor

Ph.D (Management) , MBA ((Marketing & IT Systems), B. Tech (Mechanical)

20 Years of experience in Business Development, Strategic Planning, Teaching and Research

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#### Dr. Mohmad Mushtaq Khan

Associate Professor

Ph.D (Management) , MBA (Finance & Marketing)

10 Years of experience in Teaching, Research and Academic Administration

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#### Dr. V Ram Naresh Kumar

Assistant Professor

Ph.D & MS ( ICT in Agriculture & Rural Development)

10 years of experience in Teaching, Research and Development.

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#### Prof. Gadigeppa Muramatti

Assistant Professor

M.Sc ( Agri Economics), (Ph.D)

5 years of Experience in Teaching, Research and Agricultural Extension

## Visiting Faculty

#### Dr. W.R REDDY, IAS(Retd.)

Former DG of NIRD&PR

#### Prof. G Krishnamurthi

Director of FoCaRT, Ex-Principal Indukaka Ipcowala

Institute of Management, Changa

Retired IRMA & DMI professor

#### Dr. K.H.Rao

Principal Scientist (Human Resource Management)

(Rtd.) NAARM, Hyderabad

#### Prof. BRM Rao

PGDRDM (IRMA), PGDPA, PGDCRS, MIMA,

B,Com, BA, LLB

Sales and Distribution, Strategic Management

#### Ms Padma Juluri

MA in Education; Diploma in Training & Development

Mentoring Faculty & Master Trainer at Mahatma Gandhi

National Council of Rural Education, Dept of Higher Edu-

cation, Ministry of Education, Govt of India Visiting Fac-

ulty at NIRD & PR, Hyderabad

#### Mr. Gopal Krishna Ayitam

B.Sc., FCMA

Management Consultant

Cactus Consulting, Hyderabad

#### Mr. C. Raghavendra Rao

Former Banker, Hyderabad

#### Mr. Nilendu Mukherjee

B.E in Electronics (Engineering),

Management Studies

(Finance and Marketing),

master's in economics. A development

professional with 15+ years of

experience in Management,

Training, Teaching and Consulting.

#### Dr. Sankar Datta

Senior Development Practitioner,

Visiting Faculty in IRMA,

IIM-A & Azim Premji University,

Bengaluru







## SGI Talks - Industry Institution Interaction

**Mr. Sambit Satapathay**

Managing Director, Akshay Seeds Pvt. Ltd.

**Mr. Santosh Sahu**

Co-Founder & CEO,  
Go Green Warehousing Pvt. Ltd.

**Mr. Gahininath Dhawale**

General Manager - National Training Head  
Deepak Fertilisers And Petrochemicals Corp. Ltd.

**Mr. Kishan Dumpeta**

Chief Operating Officer, Nandi Seeds at Biostadt

**Mr. Hanish Nair**

Zonal Business Head & Seeds  
Crystal Crop Protection Ltd.

**Dr. Laura McConnell**

Bayer Science Fellow (USA)

**Mr. Satyaprasad Aripirala**

General Manager - Learning and Development  
IDFC FIRST Bharat Ltd.

**Mr. Emmanuel Murray**

Investment Director at Caspian

**Prof. Klaus Kummerer**

Director, Institute of Sustainable &  
Environmental Chemistry

**Sowjanya Bonda**

Partner  
AND Business Consulting

**Mr. Ram Kaundinya**

Management Consultant  
Ex CEO, Advanta seeds

**Mr. Deepak Pareek**

CEO, Agriwatch

**Mr. Amandeep Panwar**

Executive Director & CEO,  
BharatRohan Airborne Innovations  
Private Limited

**Mr. Shankar Singh**

Sr. Vice President Prabhat Agri Biotech Ltd.

**Peeyush Kumar Singh**

DGM, Prabhat Agri Biotech Ltd.

**Dr. Shashank Sinha**

Chief Executive Officer,  
Drools India Pvt. Ltd.

**Mr. Pankaj Chaudhary**

National Sales Lead - Biologicals  
Grow Indigo Pvt. Ltd.

**Ms. Komal Shah Bhukhanwala**

Director - R & D and IP  
Sulphur Mills Ltd.

**Mr. KRK Reddy**

Managing Director at Sri BioAesthetics  
Pvt. Ltd.

**Mr. Dhanjay Edakhe**

National Lead B2B  
IPL Biologicals Ltd.

**Anjaneyulu Atiracha**

General Manager  
Krishi Rasayan Exports Pvt. Ltd.

**Mr. Kapil Dev**

Chief Business Officer, NCDEX

**Mr. Viekas K Khokha**

HR Head at Dhanuka Agritech Pvt. Ltd

**Mr. RG Rajan**

Author & Former CMD,  
Rashtriya Chemicals & Fertilizers (RCF)

**Mr. Saumendra Nayak**

Lead- Field Marketing and Institutional Business  
Jivagro Pvt. Ltd.





## Seed to Market Project

The Seed to Market Project is a crucial endeavor, providing quality, practical, and business-oriented education for PGD-ABM students. Its primary goal is to develop professional competence and self-confidence, empowering students to tackle current and emerging trends in the Agribusiness sector. By offering hands-on experiences, the project nurtures agribusiness and entrepreneurial skills.

Objectives include imparting diagnostic and remedial knowledge through practical training, developing abilities via extension teaching methods, fostering confidence in solving agricultural problems, and acquainting students with Entrepreneurial Skills.

Previous experiences from the Seed to Market Project (2022-23) revealed numerous valuable lessons. Students learned the significance of seed selection based on climate, soil conditions, and market demand. They gained hands-on experience in cultivation, understood the importance of planning and preparation, and developed deeper environmental appreciation and sustainable farming practices. Managerial competences like Market Selection, Pricing, Teamwork, Resource Management, Crisis Management, Monitoring & Control formed part of the learning basket.

Overall, the Seed to Market Project provides students with a holistic learning experience, integrating theoretical knowledge into practical applications.







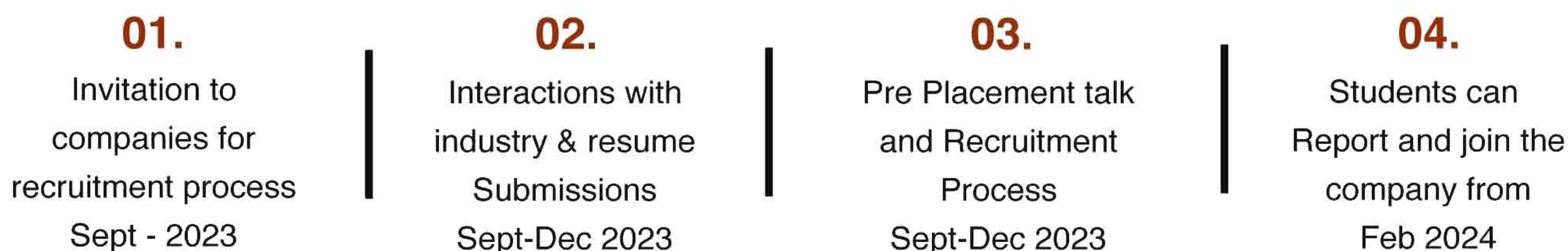
## Placement Process

**Step 1:** SGI sends invitations to companies for their participation in the campus recruitment

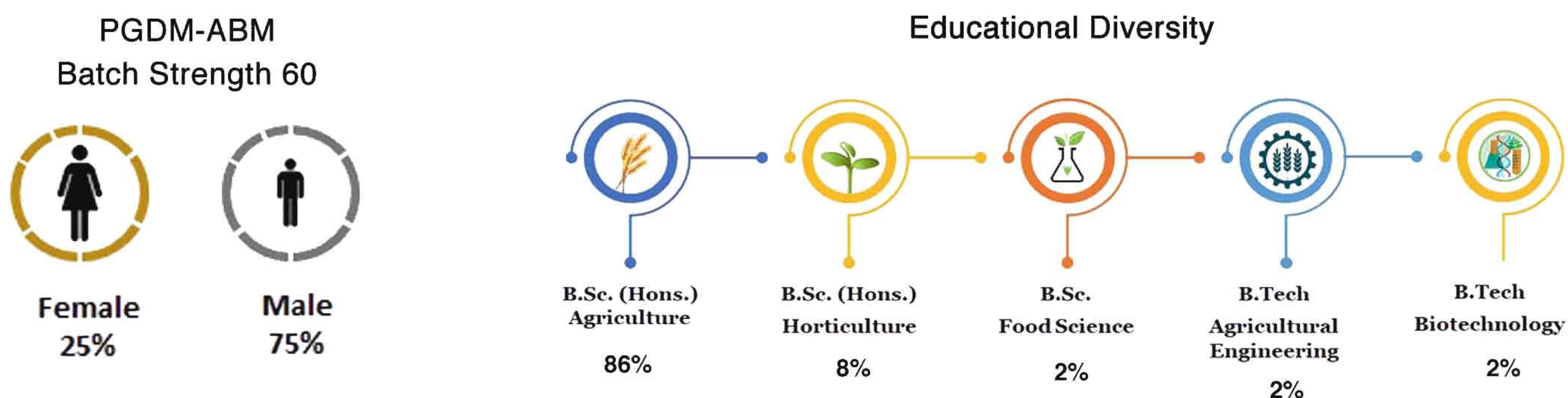
**Step 2:** Placement team from SGI interacts with the company and facilitates submission of resume of students to the companies.

**Step 3:** Companies visit SGI for a pre-placement talk followed by tests and interviews and final selection of students.

## Placement Calendar



## Demographic Profile



## Management Internship Companies 22-24 Batch






## Batch Profile 22-24



### Adirala Roshini

Hanamkonda, Warangal, Telangana  
Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Singhanian University, Rajasthan



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Importance of digital farming to cotton farmers and telephonic conversation regarding Prabhat products



### Pittala Ishwarya

Khagaznagar, Komaram bheem Asifabad dist, TS  
Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Singhanian University, Rajasthan



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Impact and future prospects of online products selling platform and way forward for prabhat



### Pothugunta Sravya

Kakivai, Chejarla (M), S.P.S R Nellore  
Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Acharya N G Ranga Agricultural University



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Importance of digital farming by cotton farmers in different states, Telephonic interview with farmers



### Jakkula Durgaprasad

Huzurnagar, Suryapet Dist., Telangana.  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Kriishna Sai Adurugatla

Vemulawada, Rajanna Sircilla, Telangana.  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Rabindranath Tagore University, Bhopal, MP.



Internship Company : Shambavi Aagri seeds Pvt. Ltd.  
Project Title : Seed Processing & Logistics



### K.Adilakshmi

Vinukonda, Guntur (dist), Andhra Pradesh  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Suresh Gyan vihar University



Internship Company : Mandrail seeds Pvt. Ltd.  
Project Title : As a part of my internship. I have assigned with work to know details of roles and responsibilities of a supply chain management functions in seed company.



### K Manohar Reddy

Shanthinagar, Jogulamba Gadwal (D). Telangana.  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Krishi Rasayan Exports Pvt. Ltd.  
Project Title : To educate the farmers about organic farming and to save the soil from chemicals



### Dhudyala Saikiran

Banaganapalli, (Taluka) Nandyal (dist), Andhra Pradesh  
Lang. Known : English, Telugu, Hindi, Kannada

B.Sc Agriculture  
Rai Technology University



Internship Company : Prabhat Agri Biotech Pvt Ltd  
Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion





## Batch Profile 22-24



### Dasari Indraja

Mohammadabad Vill., Mahabubnagar Dist.

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Singhanian University, Rajasthan



Internship Company : Tejas Food Industries LLP.

Project Title : Marketing research and promotional activities



### Sripada Brahman

Kodakandla (V) & (M), Jangaon (Dist), Telangana.

Lang. Known : English, Telugu, Hindi, Haryanvi

B.Sc Hons Agriculture

Prabhu Dayal Memorial Religious & Educational Association University Harayana



Internship Company : Best Agro Life Ltd.

Project Title : Sales and Promotional activities of best agro life limited products in different crops



### Suraj Gautam Waghmare

Nanded. Maharashtra

Lang. Known : English, Marathi, Hindi

B.Sc. Food Science

Swami Ramanand Teerth Marathwada University, Nanded.



Internship Company : Varun Agro Processing Foods Pvt Ltd

Project Title : Quality Assurance



### Boggula Santhosh Kumar

Yemmiganur (M), Kurnool Dist, Andhra Pradesh

Lang. Known : English, Telugu, Hindi

B.Tech Agriculture

Jawaharlal Nehru Technological University Hyderabad



Internship Company : Nandi Seeds Pvt Ltd. (BIOSTADT)

Project Title : To identify the potential dealers in potential mandals of Kurnool district.



### Chevva Kasi Viswanatha Reddy

Peddamudium, jammalamadugu, Kadapa (D), A.P

Lang. Known : English, Telugu, Hindi

B.Sc Hons Horticulture

Sam Higginbottom University of agriculture , technology and sciences



Internship Company : VNR Seeds Pvt Ltd

Project Title : "Effectiveness of promotional activities and brand promotion Of paddy hybrid VNR -2228"



### Veeramreddy Omnath Reddy

Penchikalapadu (V), Gudur (M), Kurnool A.P

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Crystal Crop Protection Pvt. Ltd.

Project Title : Promotional activities, Data collection, Village level meeting ,Counter sales, Product distribution.



### Gavinikadi Abdul Imran

Bantwaram (V) & (M) Vkarabad Dist., Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Dr. Bhim Rao Ambedkar College University Delhi



Internship Company : Crystal Crop Protection Pvt .Ltd.

Project Title : Affectiveness of promotional activities and brand promotion of Cotton hybrid variety CCH -999, CCH-369



### K. Krishnababu

Thudicherela(V), Jupadubanglow (M), Nandayl (D) A.P

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : VNR Seeds Pvt. Ltd.

Project Title : Effectiveness of Promotional Activities and Brand Promotion of New Hybrid 1706 Variety.





## Batch Profile 22-24



### Kammara Upendra

Yemmiganur, Kurnool (Dist.) Andhra Pradesh  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : VNR Seeds Pvt. Ltd.  
Project Title : Effectiveness of promotional activities and brand promotion Of paddy hybrid Seed VNR2228



### Mahamuni Atharv Pralhad

Tal-Baramati, Dist-Pune, Maharashtra  
Lang. Known : English, Marathi, Hindi

B.Sc Horticulture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : ADAMA India Pvt. Ltd.  
Project Title : To Understand the resistance issues of top chemistry and new trends in graminicides in Soybean



### V. Sanjeev Reddy

Chatragaddapadu, Vinukonda (M), Guntur (Dist.) A.P  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Suresh Gyan vihar University



Internship Company : Krishi Rasayan Exports Pvt. Ltd.  
Project Title : "Promotional activities Demo conducting Farmers meeting "



### Aalla Sai Pavan

Bhadradi Kothagudem (Dist.), Telangana  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Acharya N G Ranga Agricultural University ( ANGRAU )



Internship Company : ADAMA India Pvt. Ltd.  
Project Title : Vegetable market evaluation



### Maddali Venkata Ramana

Manikonda, Hyderabad, Rangareddy, Telangana.  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Prabhu Dayal Memorial Religious & Educational Association University Harayana



Internship Company : Farmizen  
Project Title : Supply chain management



### Dowlathbaji Chandu

Ramchandra Puram, Sangem, Warangal, Telangana  
Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Lovely Professional University, Punjab



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Karnati Konda Reddy

Chinthala Palem (M), Suryapet (Dist), Talangana  
Lang. Known : English, Telugu, Marathi, Hindi

B.Sc Hons Agriculture  
Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli, Dist. Ratnagiri



Internship Company : Krishi Rasayan Exports Pvt. Ltd.  
Project Title : Save The Soil Program - Project K Max Energy



### Kurupati Vishnuvardhan

Ramakrishnapuram, Kolimigundla (M), kurnool (D), A.P  
Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Sri Dev Suman Uttarakhand University



Internship Company : SWAL Corporation Ltd  
Project Title : Understand the farmer satisfaction of SWAL products , Karmax & Viola in Paddy.





## Batch Profile 22-24



### Billakanti Uday Kiran

Datharpally, Gajwel, Siddipet, Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Osmania University



Internship Company : Shambavi Agri Seeds Pvt.Ltd.

Project Title : Seed Processing and Logistics



### Karike Roshini

Siddipet, Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Hemvati Nandan Bahuguna Garhwal University



Internship Company : Crystal Crop Protection Pvt.Ltd.

Project Title : Sales and marketing



### Danai Akash

Usturi (V), Latur (Dist) , Maharashtra

Lang. Known : English, Telugu, Marathi, Hindi,  
Kannada

B.Sc Agriculture  
Singhanian University, Rajasthan



Internship Company : Nandi Seeds Pvt.Ltd.  
(BIOSTADT)

Project Title : Observe complete operations in  
processing plant and also in production.



### Kurisheti Sai Sateesh

Govindapuram, Bonkalu, Madhira, Khammam, Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Dr. Bhim Rao Ambedkar College University Delhi



Internship Company : Prabhat Agri Biotech Pvt. Ltd.

Project Title : Impact Analysis Of Different Demand  
Generation Activities-individual, Group, Mass Campaigns  
& Sales Conversion



### K Siddharth Sirinivas

Berhampur, Ganjam, Odisha.

Lang. Known : English, Hindi, Odia

B.Sc Agriculture  
Sri Dev Suman Uttarakhand University



Internship Company : Crystal Crop Protection Pvt. Ltd.

Project Title : Market analysis & Demand generation



### Dowlathbaji Harish

Ramchandrapur(V), Sangem(M), Warangal, Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
OSMANIA UNIVERSITY

### Parlé Agro

Internship Company : Parle Agro Private Limited.

Project Title : Mango Pulp Operation



### K Viswanath

Yemmiganur, Kurnool (Dist), Andhra Pradesh

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Prabhat Agri Biotech Pvt. Ltd.

Project Title : Impact Analysis Of Different Demand  
Generation Activities-individual, Group, Mass  
Campaigns & Sales Conversion



### Narahari Tharun Kumar

Hayath Nagar, Rangareddy, Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture  
Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola

### Parlé Agro

Internship Company : Parle Agro Private Limited.

Project Title : Mango Pulp Operation





## Batch Profile 22-24



### Pandureddy. Arun

Kalasapadu Kadapa (Dist.), Andhra Pradesh  
Lang. Known : English, Telugu, Hindi, Tamil  
B.Sc Hons Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri

### Parlé Agro

Internship Company : Parle Agro Private Limited.  
Project Title : Mango Pulp Operations .



### Aadesh Bhilare

Lohare, Taluka-Wai, District- Satara, Maharashtra  
Lang. Known : English, Marathi, Hindi  
B.Sc Horticulture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : SWAL Corporation Ltd  
Project Title : To take demo on Plantonik and wuxal and collect the farmers benefits



### Chitreddy Rajkumar Reddy

Konidedu(V), Panyam(M),Kurnool(Dist.), A.P  
Lang. Known : English, Telugu, Marathi, Hindi  
B.Sc Hons Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Ganga Kaveri Seeds Pvt. Ltd.  
Project Title : Creation of market for sunflower crop, Conducting Village level meetings, collection of farmers data.



### Gajjala Maheswar Reddy

Khajipet (M),Kadapa (Dist.),Andhra Pradesh  
Lang. Known : English, Telugu, Hindi  
B.Sc Agriculture  
Hemvati Nandan Bahuguna Garhwal University



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Kosi Mahabindu

Machilipatnam, Krishna district,Andhra Pradesh  
Lang. Known : English, Telugu, Hindi  
B.Sc Agriculture  
Vasant Rao Naik Marathwada Krishi Vidyapeeth, Parbhani



Internship Company : Prabhat Agri Biotech Pvt. Ltd.  
Project Title : "Importance of digital farming by cotton farmers in different states; Telephonic conversation with farmers and feedback."



### Pratibha Tatoba Patil

A/P-Arag ,Tal-Miraj, Dist -Sangli,State- Maharashtra  
Lang. Known : English, Marathi, Hindi  
B.Sc Agriculture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Deepak Fertilisers And Petrochemicals Corporation Limited (DFPCL)  
Project Title : "a.Assess the benefits of usage of Bensulf Superfast in Soybean along with DAP Vs Use of NPKS grades, Kharif 22b.Assess the impact of Bensulf Superfast Recommended Dose Usage on increase in produce yield and produce price Kharif 22"



### Ghanwat Sourabh Vishwas

Rajapur tal. Khatav dist. Satara, Maharashtra  
Lang. Known : English, Marathi, Hindi  
B.Sc Horticulture  
Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Deepak Fertilisers And Petrochemicals Corporation Limited (DFPCL)  
Project Title : Assess RBT( reasons to believe) parameters of Bensulf Superfast value proposition in cotton kharif 2022



### V Srilakshmi

Gollapudi one centre, Vijayawada Andhra Pradesh  
Lang. Known : English, Telugu, Hindi  
B.Sc Agriculture  
Suresh Gyan Vihar University



Internship Company : AND Business Consulting  
Project Title : Business development





## Batch Profile 22-24



### Paguntla Manoj Kumar Reddy

Kondapuram, C. Belagal, kurnool, Andhra Pradesh.

Lang. Known : English, Telugu, Marathi, Hindi

B.Sc Hons Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Prabhat Agri Biotech Pvt.Ltd.

Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Pyreddy Reethika

Nandyal, Andhra Pradesh

Lang. Known : English, Telugu

B.Sc Horticulture

Dr.Y.S.R.Horticultural University



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : Seed Conditioning and Logistics.



### Durshanapally Akhil

Gatlanarsingapur, Hanamkonda(Dist.),Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Prabhat Agri Biotech Pvt. Ltd.

Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Manikanti Sindhuja

Kothapally, Battupally,(M) Kazipet,(D), Warangal urban

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Hemvati Nandan Bahuguna Garhwal University



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : Seed Conditioning and Logistics.



### Uppala Vijaya

Pocharam, Kusumanchi, Khammam (Dist.), Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Vasanthrao Naik Marathwada Krishi Vidyapeeth, Parbhani



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : To know about the quality & Processing of seeds



### Ch. Vamshi

Julurupadu, Bhadradri Kothagudem (Dist),Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : Collect the data of previous years sales of paddy cotton maize and vegetables



### Voonadi Aishwarya Reddy

Deebaguntla(V); Gospadu(M); Nandyal(D); A.P.

Lang. Known : English, Telugu

B.Sc Agriculture

Rai Technology University



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : To know about quality and processing unit



### Karanam Venkateswara Rao

Nellibanda (V), Devanakonda (M), Kurnool(Dist.), A.P

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Suresh Gyan vihar University



Internship Company : Nandi Seeds Private Limited (BIOSTADT)

Project Title : To identify potential dealers in the market and collecting their sales data of previous year





## Batch Profile 22-24



### Harideekshith Mukthavaram

Ramagundam, Peddapalli, Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola



Internship Company : Ganga Kaveri Seeds Pvt. Ltd.

Project Title : Creating market for sunflower seeds



### Avula Venkata Prudhvi

Middelavari palem, Badvel, Cuddapah, Andhra Pradesh

Lang. Known : English, Telugu, Hindi

B.Sc Agriculture

Hemvati Nandan Bahuguna Garhwal University



Internship Company : Prabhat Agri Biotech Pvt .Ltd.

Project Title : Impact Analysis Of Different Demand Generation Activities-individual, Group, Mass Campaigns & Sales Conversion



### Lalu Yadav

Satwadi(V) , Bhikhangaw , Khargone(Dist), M.P

Lang. Known : English, Hindi

B.Sc Agriculture

Bundelkhand University Jhansi Uttar Pradesh



Internship Company : VNR Seeds Pvt Ltd

Project Title : Market potential of hybrid paddy seed and collection's of farmers data



### Wakle Kailas Govind

Ahemadpur (Dist)- Latur, Maharashtra.

Lang. Known : English, Marathi, Hindi

B.Tech agricultural Biotechnology

Vasantrao Naik Marathwada Krishi Vidyapeeth, Parbhani



Internship Company : Deepak Fertilisers And Petrochemicals Corporation Limited (DFPCL)

Project Title : "Assess the Pomegranate stage specific grades of competition Vs STL (smartchem technologies limited)



### Bongarala Sai Aravind

Pajjur(V), Thipparty(M), Nalgonda (Dist), Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola



Internship Company : Crystal Crop Protection Pvt. Ltd.

Project Title : Data collection and Promotional activities and sales of cotton hybrid seeds



### M. Nasar Reddy

Tripuranthakam/daggulavaristreet Prakasam (Dist), A.P

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Krishi Rasayan Exports Pvt. Ltd.

Project Title : Save the soil



### Balagoni Ajith Kumar

Mamidalapalli(V), Veenavanka(M), Karimnagar(Dist), T.S

Lang. Known : English, Telugu, Marathi, Hindi

B.Sc. Hons Agriculture

Mahatma Phule Krishi Vidyapeeth Rahuri



Internship Company : Crystal Crop Protection Pvt. Ltd.

Project Title : "Sales and marketing of cotton seed varieties



### Birudaraju Sharun Bhatt

Warangal, Telangana

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola



Internship Company : Tejas Food Industries LLP.

Project Title : "Marketing research on performance of various food brands in general trade"





## Batch Profile 22-24



### Revashankar Patel

Surgaon Joshi ( Khandwa M.P. )

Lang. Known : English, Hindi

B.Sc Hons Agriculture

Bundelkhand University Jhansi (U.P.)



Internship Company : Prabhat Agri Biotech Ltd.

Project Title : Impact Analysis Of Different Demand  
Generation Activities-individual, Group, Mass  
Campaigns & Sales Conversion



### Diksha Gajbhiye

Fule colony, Bhandara, Maharashtra

Lang. Known : English, Marathi, Hindi

B.Sc Agriculture

P. D. K.V. Agriculture University Akola



Internship Company : Sulphur Mills Limited Mumbai

Project Title : 1.Crop Nutrients project2.All India Cluster  
project



### Arepalli Avinash

Ramanujapuram, Koyyalagudem(M), Eluru (Dist), AP

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Pdm(prabhu dhayal memorial) University



Internship Company : Farmizen

Project Title : Quality control, warehouse  
management,SCM



### Devulapally Poojaswi

Siddipet, Telangana.

Lang. Known : English, Telugu, Hindi

B.Sc Hons Agriculture

Rabindranath Tagore University



Internship Company : Shambavi Agri Seeds Pvt. Ltd.

Project Title : The detail of the business flow in the  
future solution based on Microsoft Dynamics 365 for  
Finance and operations

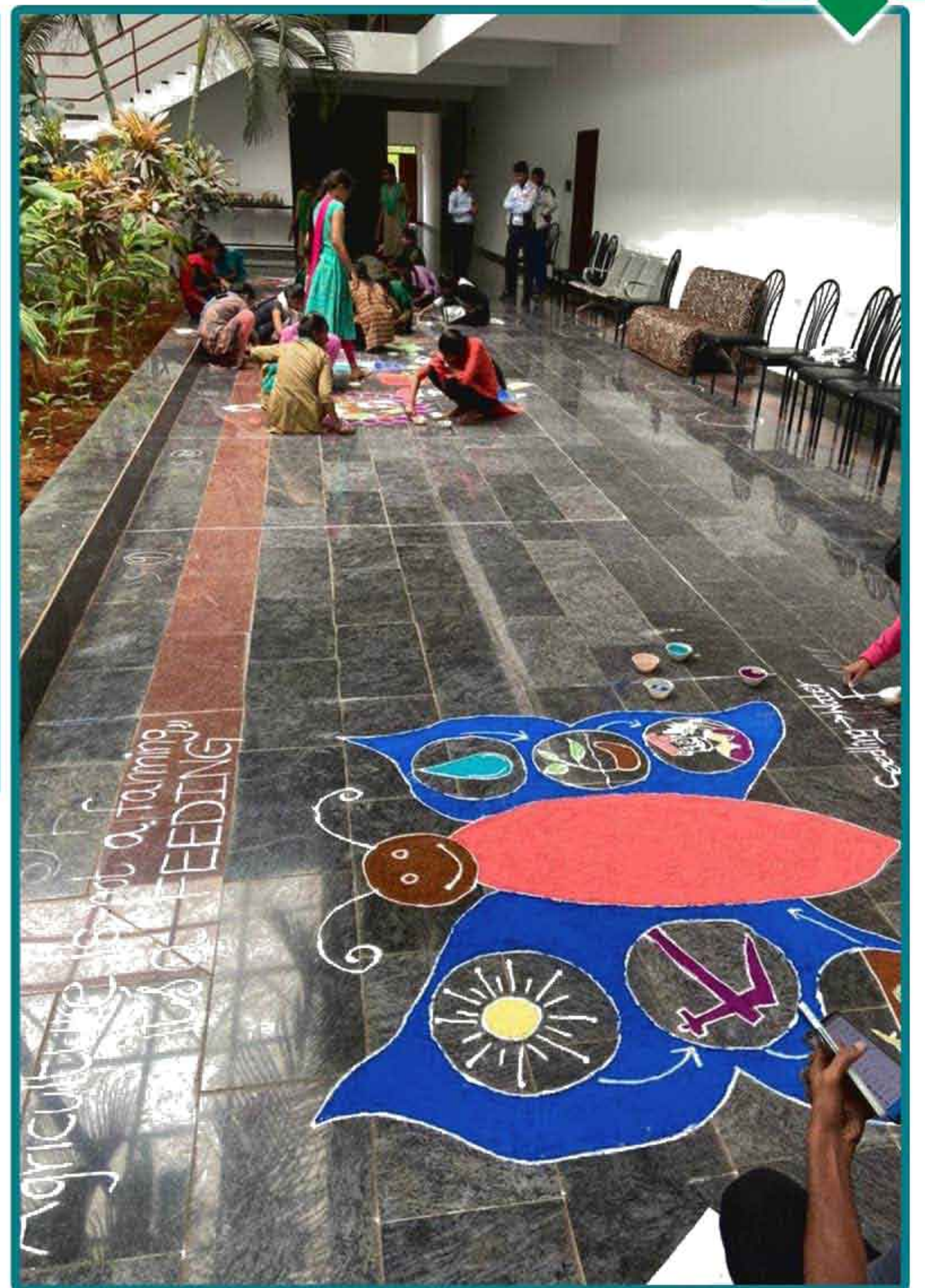




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**Placement Head : Mr. Veerbhadra**

☎ +91-8668581143 / 8886301133 ✉ [veerbhadra@sgih.ac.in](mailto:veerbhadra@sgih.ac.in) | [sgihfabs@gmail.com](mailto:sgihfabs@gmail.com)

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